



IP Telephony

Operator Framework
Technology Framework
Quality of Voice over IP
Threats and Opportunities

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Conclusions

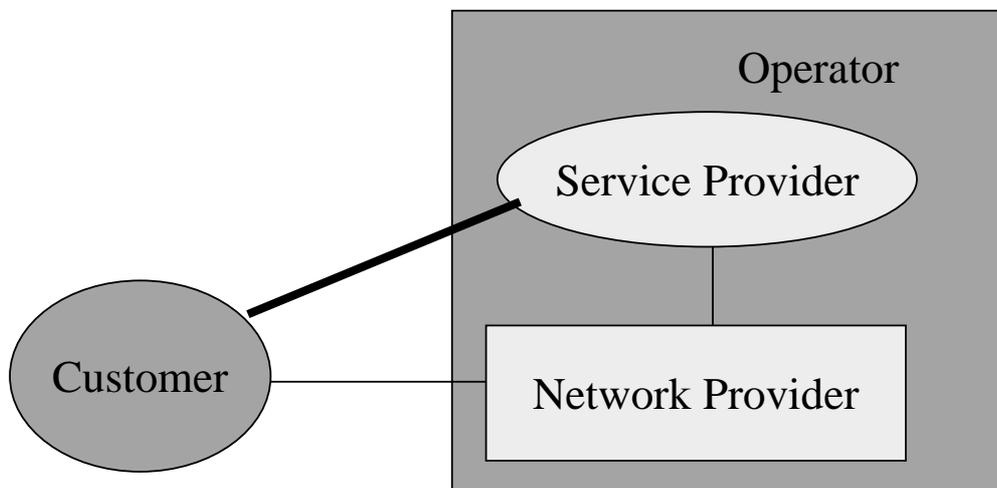
- IP Telephony together with growth of Internet drive Integration of IP to ISDN/PSTN/GSM networks
- IP telephony introduces a rich set of new attractive services
- Collision of IP and Telephony is a major technology and market shift and creates industry upheaval among operators and vendors



Operator's Competitive Advantage is a three legged stool



Operator's KSFs are the customer relationship, service session control and network coverage



Key Issues to an Operator in IP Telephony are



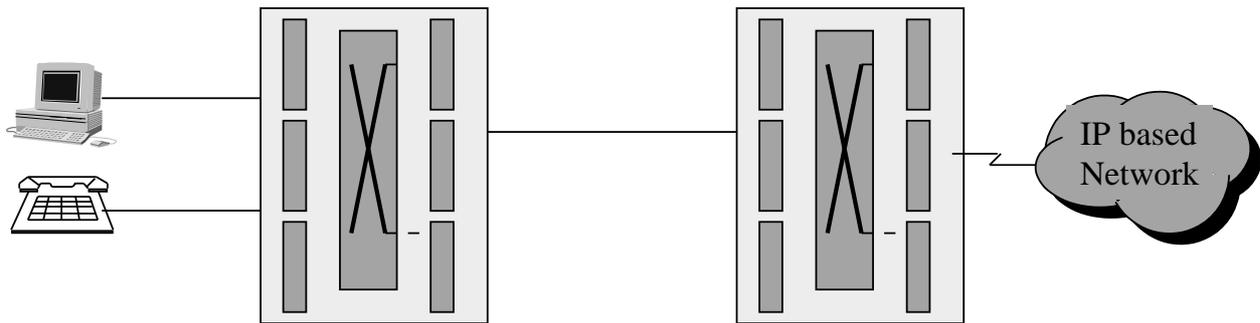
- Is it a threat to Key Success Factors?
- How to balance SP vs. NP functions?
- When is the right time-to-market?
- How does IP Telephony/IP Voice influence revenues?
- How to build a Quality Offering?

Network Development, Architecture and Standards form the Technology Framework



- Is IP Telephony on the Technology trend or does it make you loose focus?
- How does Network Architecture change?
- How does Service Architecture change?
- What are the key standards?

Data traffic overtakes voice. The future WAN is optimized for Data not Voice.



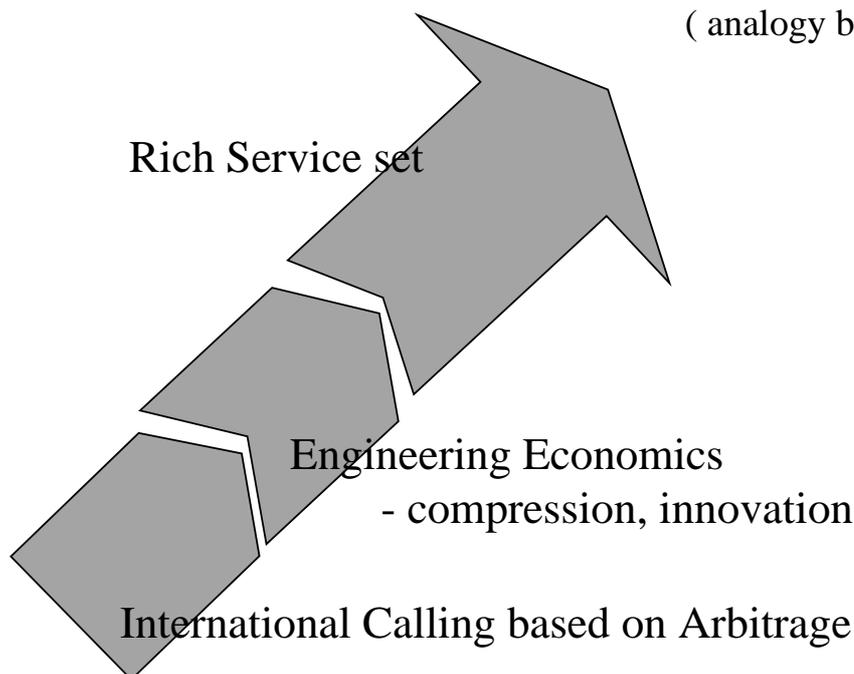
← Packetization point moves closer to the customer

- We move from Circuit Switching to Packet Switching
- Starting point for building the future Packet Net is the Internet
- Each deployment step pays for itself.

IP Telephony is like a Moon Rocket



(analogy by Tom Evslin, ITXC)

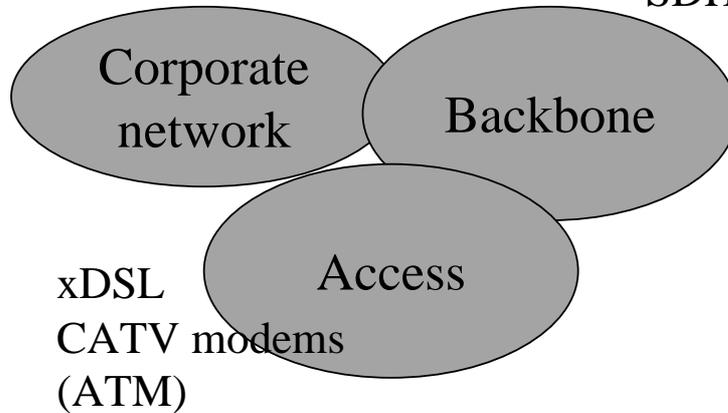




Network turns Broadband

Integration of Voice
to Data networks

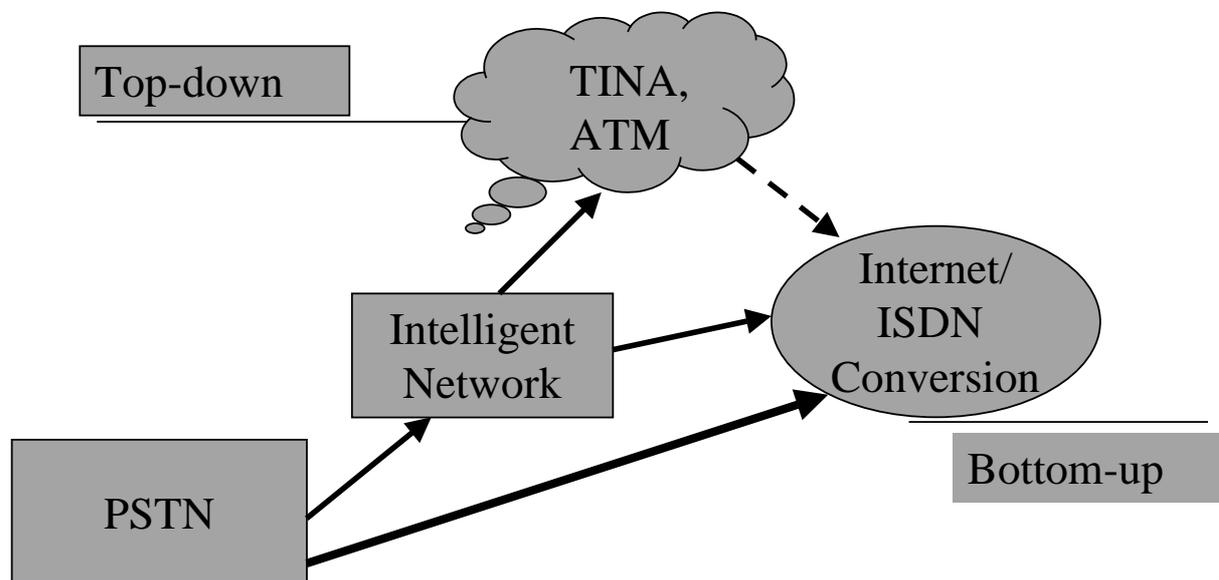
SDH, WDM



IP Voice and IP Telephony accelerate the development!



By Service Architecture Development Operators pursue Service Differentiation

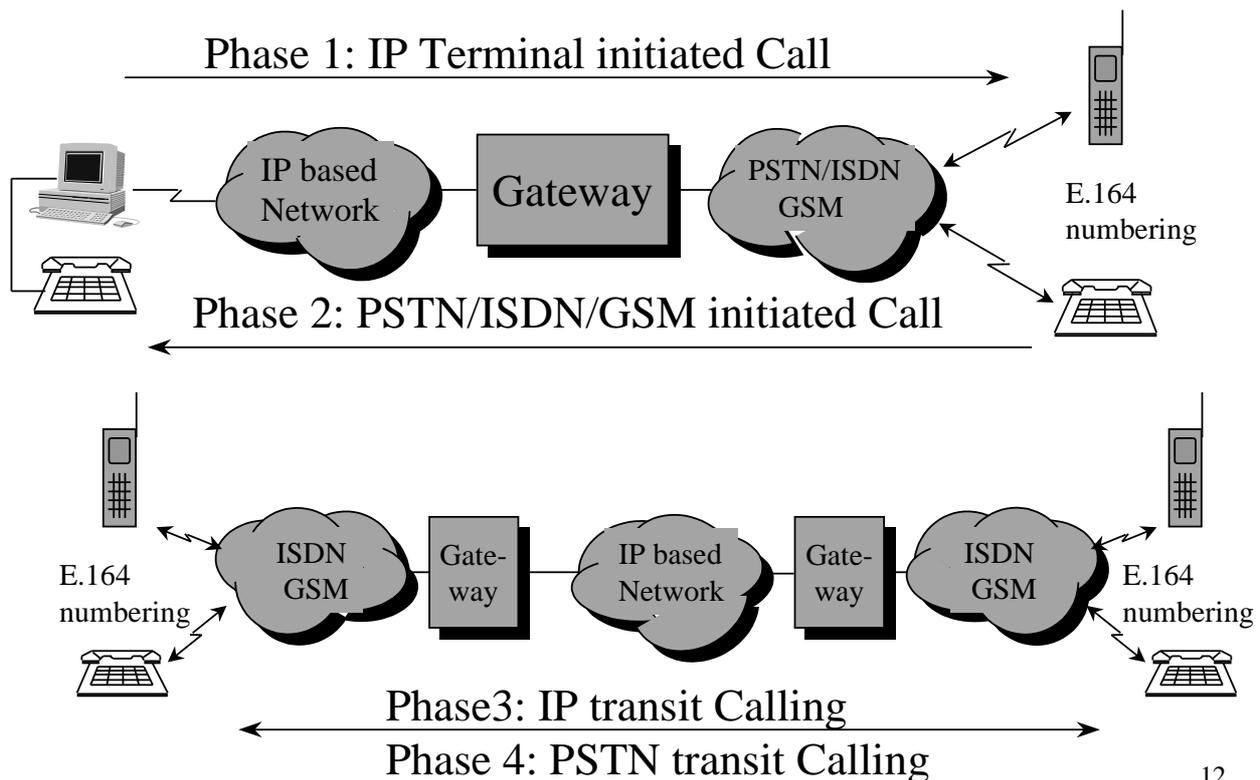




IP Telephony Standardisation takes place on many fora

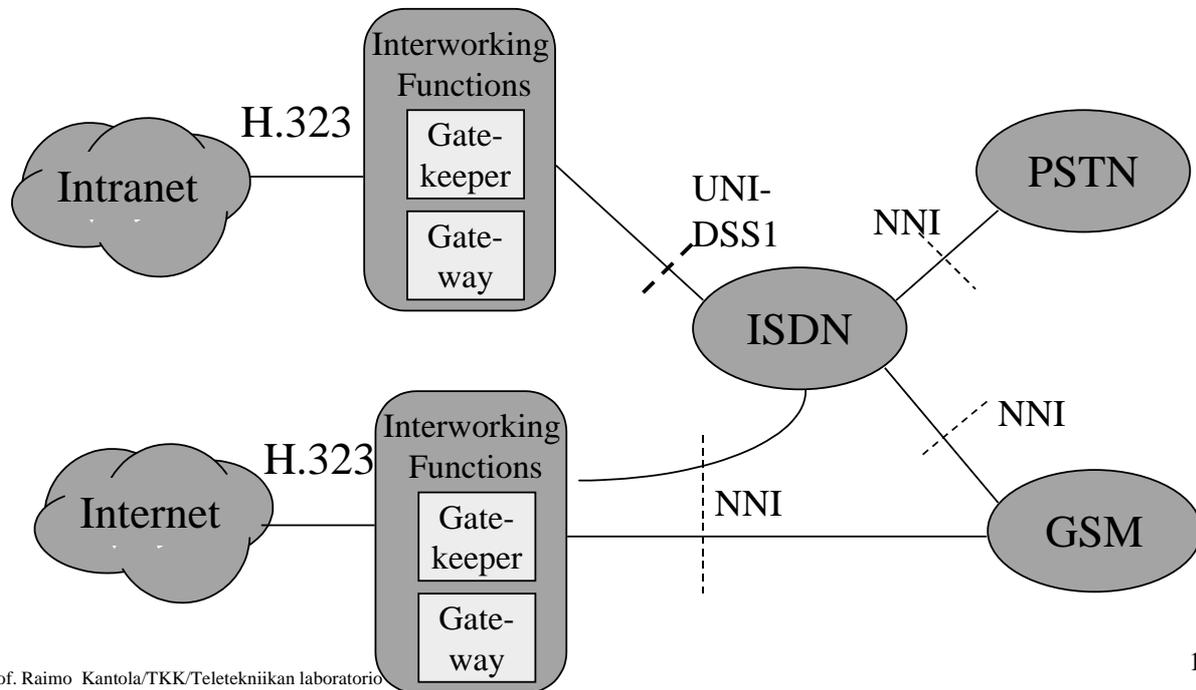
- ITU-T - H.3xx protocols
- ETSI - TIPHON project - Telecommunications and Internet Protocol Harmonisation over Networks
- MMUSIC - WG of the IETF (Multiparty Multimedia Session Control)
- PINT and IPTEL - WGs of the IETF
- VOIP - Voice over IP by
IMTC - Int'l Multimedia Teleconferencing Consortium

TIPHON Specifies four Service Scenarios





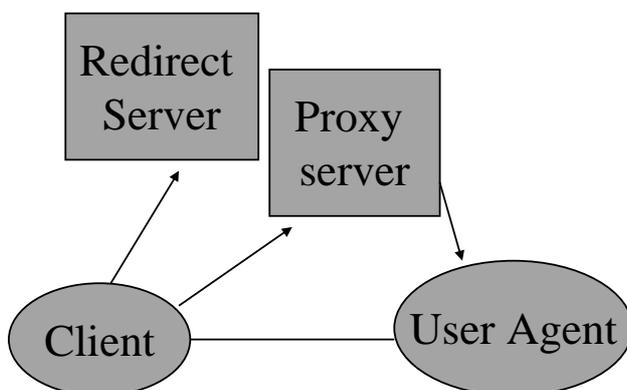
Gatekeepers and Gateways are key components for Interworking



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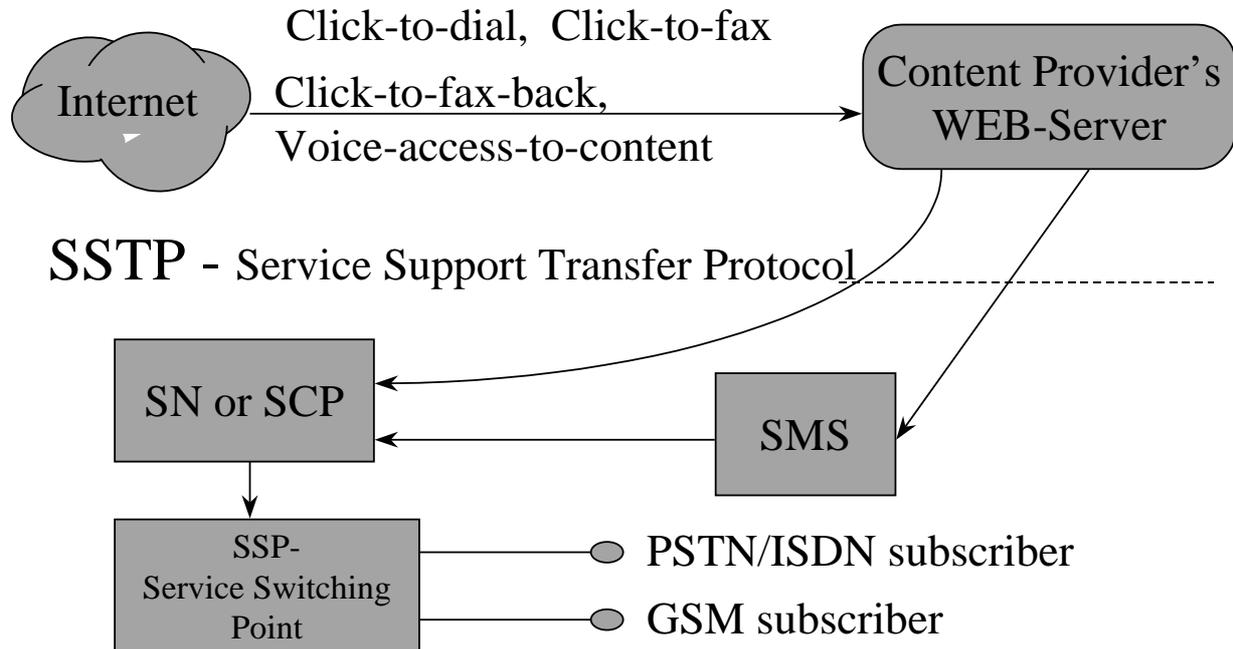
SIP - Session Initiation Protocol competes with H.323



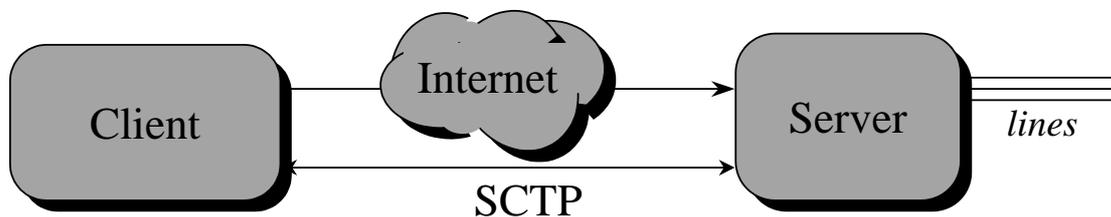
- SIP comes from MMUSIC/IETF
- SIP is based on HTML/HTTP
- SIP is open and modular
- SIP is designed for the Global Internet

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PINT - IETF:n WG integrates WWW with Voice Services

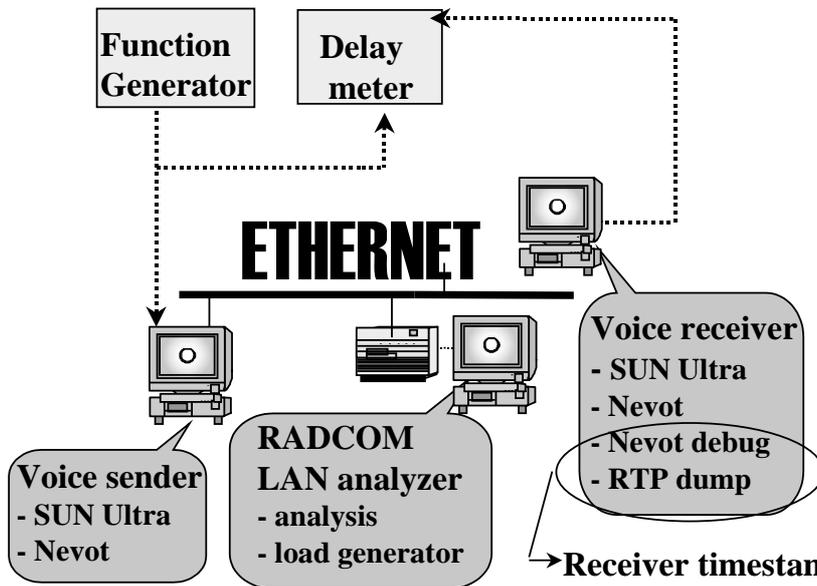


SCTP - Simple Computer-Telephony Protocol is the CTI initiative



- SCTP runs on TCP/IP:n and is based on HTTP/HTML
- Includes first and third party services
- SCTP can manage Voice Mail
- Users can manage their Service profiles
- Targets Corporate Call Centers

IP Voice in Ethernet - Delay is in the Workstation!



- **Terminal delay:**

	Delay
HW	8.9 ms
VoIP Client	103.9 ms
- **End-to-end delay**

Packet length	Delay
0.02 s	104.5 ms

Difference=Network Delay!

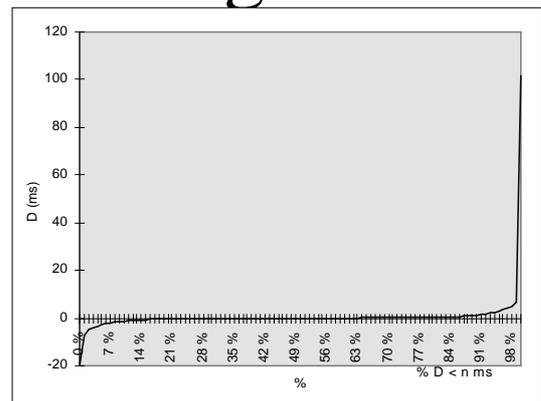
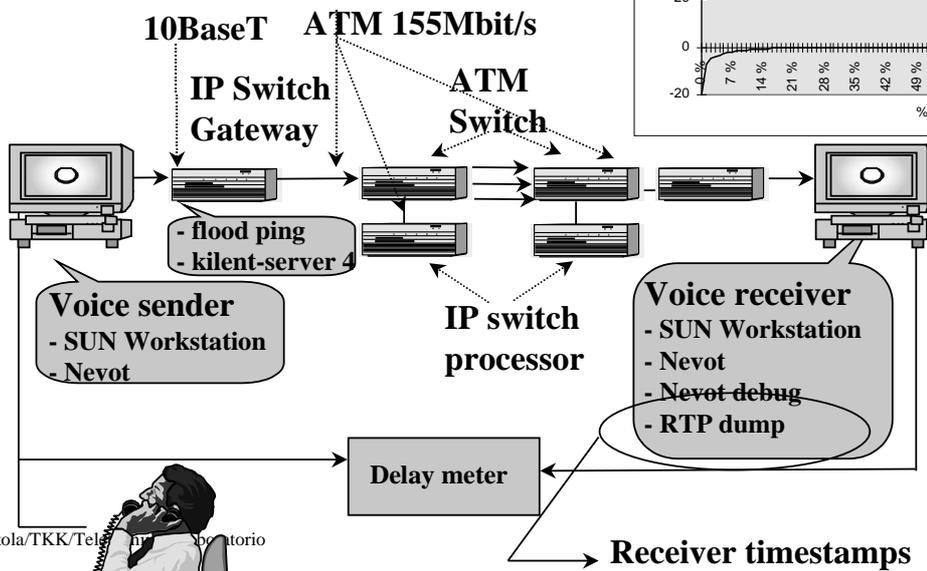
VoIP over IP switching



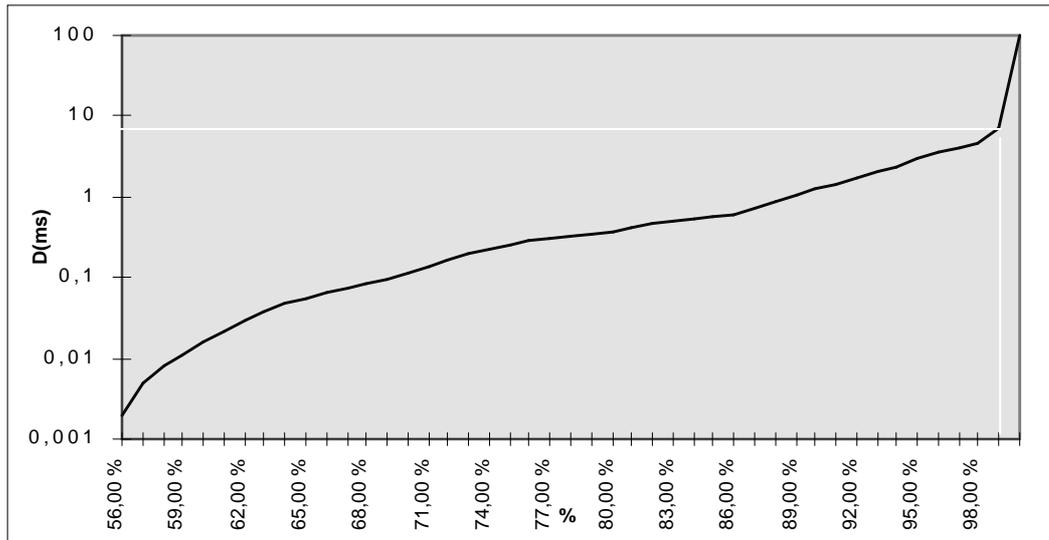
- **End-to-end delay**

IP forwarding	116,2 ms
IP switching	113,8 ms
- **Network (ping)**

both	1-2 ms
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Packet spacing difference in a Campus Network



- Lack of Bandwidth, congested routes, lack of a reasonable usage based charging model are key problems in the global Internet for IP Voice.

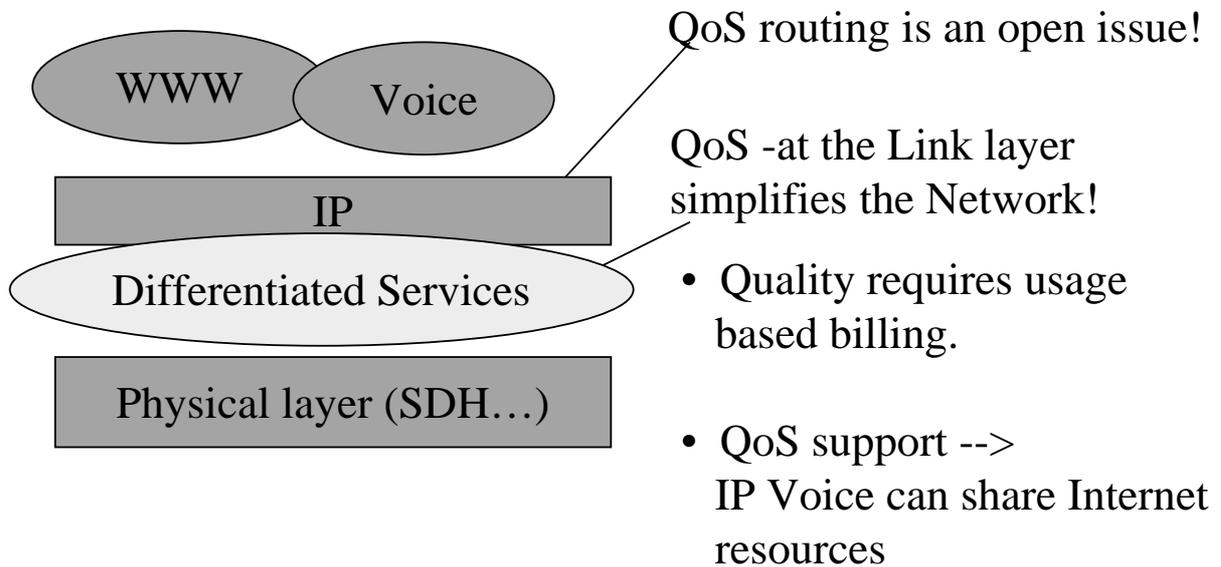
Packet loss rates of up-to 15-20% can be tolerated without degradation in voice quality



- Counter measures to loss include
 - *Receiver only methods* Silence / white noise substitution or repeating the last packet content (small packets & little loss)
 - *Redundant (linear predictive) coding* for high loss and longer packets (> 40ms)



Key Issue to the future of IP Voice is QoS support



Business Impact

- Telephony believers: “Internet can never do this or that” - mainly in the past!
- Pragmatists: Can you do money with it?
 - √ Voice solutions in Intranets
 - √ Interworking IP voice with ISDN
 - √ Web interface to telephony services
 - √ Telecom Vendors launching Integrated IP/ISDN/PSTN products, Gateways and Gatekeepers



Will IP telephony change the world?

- International Internet calling is a likely to stay a niche market
- Integrated Corporate Data/Voice solutions and networks
- Integrated Internet/PSTN/ISDN networks-->Broadband
- Signaling is moving on top of IP
- Service Architecture is changing
 - Highest impact on information rich services
 - Accelerates service introduction rates
 - Increases usage of communication services



Conclusions

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